

Business Neighbors will be published in the April 5 issues of *The Ellsworth American* and *Mount Desert Islander*.



Jones Real Estate Agency



From left, sisters Jennifer Jones and Emilie Jones.

Harry S. Jones III started Jones Real Estate Agency in 1971 out of his family market in Surry, known as Jones' Market. While his wife and children worked in the store, Harry was left with a small amount of time to pursue selling and buying real estate. The business moved from behind the counter at the store to a house

on High Street built by H. Blaine Davis, which was later purchased by R. H. Foster.

In 1985, Harry moved the business again to 232 Main Street, which was a tea house at one time.

In 1978, Harry's daughter, Jennifer, joined the agency as a sales agent and in 1988, she began appraising real estate full-time. Harry's daughter, Emilie, joined the business in 1984, handling secretarial duties, real estate sales and rental management. Today she is the brokerage department.

Jones Real Estate Agency offers real estate brokerage services, housing rentals and certified residential appraisals.

Harry, Jennifer and Emilie remain very active with the support of their administrative assistants, part-time sales agents and Bucky, the maintenance man who has been with them for more than 20 years.

Shadow, the agency's friendly Golden Retriever, is in charge of customer relations.

For more information and a look at the properties Jones Real Estate Agency has to offer, pay them a visit online.

232 Main St., Ellsworth 667-5200
www.jonesrealmaine.com

A great Business Neighbors profile includes...

YOUR STORY

Keep it light and friendly. A 250-word profile tells your story without losing the reader's attention.

HOW TO FIND YOU

Your location and website address direct our 36,000 readers right to your business!

A PEOPLE PHOTO

Customers are not neighbors with your building! The best-read profiles include large photos of you and your staff.

Don't wait! Call today to reserve your space in this important issue. The deadline for reservations is Wednesday, March 7, 2012

Business Neighbors Profile Rate Plans

New Profile and Photograph *without* Prepublication Proof
Advertising Deadline: Monday, March 7

Single profile and photograph: \$300 billed/\$285 prepaid
Double profile and photograph: \$550 billed/\$522.50 prepaid

New Profile and Photograph *with* Prepublication Proof
Advertising Deadline: Monday, March 7

Customer will receive a prepublication proof of Business Neighbors profile. Changes to the prepublication proof accepted through March 16. A second proof showing requested changes will be supplied. No further changes/proofs will be available.

Single profile and photograph: \$350 billed/\$332.50 prepaid
Double profile and photograph: \$650 billed/\$617.50 prepaid

Repeat Previous Business Neighbors Profile
Advertising Deadline: Monday, March 14

Repeat a Business Neighbors profile published 2000-2010. Updates to number of years in operation/employees and other numerical changes only.

Single profile and photograph: \$250 billed/\$237.50 prepaid
Double profile and photograph: \$475 billed/\$451.25 prepaid
New photo for previously published profile: \$25
Prepublication proof for repeat profile: \$50

About Business Neighbors

Since its first year of publication in 1996, Business Neighbors has sent the message "buy from your neighbors" to the readers of *The Ellsworth American* and *Mount Desert Islander*.

Business Neighbors gives you the opportunity to introduce yourself and your employees, talk about changes in your business and drive home the fact that you are a locally owned business.

Business Neighbors is read cover-to-cover and saved for twelve months until the next issue is published. Including your profile in Business Neighbors is the most logical and economical advertising decision you'll make this year.

These folks told their stories to our 36,000 newspaper readers in 2011.

Join them in 2012 and tell your story!

